Displays astounding problem-solving competency while obtaining excellent communication and emotional intelligence. Stellar multitasking proficiency and steadfast leadership capability. Prioritizes substantial workload with a consistent presentation of enthusiasm throughout the workplace.

**AWARDS AND EXTRACURRICULAR:**

* Currently handling largest utilities account company wide (Progressive Global Energy)
* Obtained real estate license
* Hit monthly kept and signed bonuses (The Loken Group)
* Achieved highest Set-Closed percentage for current year, 2024 (The Loken Group)
* Achieved top leasing company wide in December 2021 (Presidium)
* Top leasing monthly at former property December 2021-July 2022
* Buckner International- Non-profit Christian organization concentrated on transforming families lives through orphanage support and building lasting relationships.

**EXPERIENCE:**

SThree, Progressive Global Energy

Houston, TX |  ***Account Manager***

September 2024-Current

* Obtain broad knowledge of utilities/power generation industry.
* Create lasting relationships with high level management within clients.
* Outbound roughly 100 cold calls a day in search of new business/clients.
* Maintain and create strategies in order to grow current accounts/clients.
* Set up and conduct meetings with high level managers/directors with intention to create relationships and pull new business.

Keller Williams Realty, The Loken Group

Houston, TX |  ***Inside Sales Agent***

July 2022-September 2024

* Make outbound calls daily to achieve lead generation.
* Meet a daily call goal of 200 calls a day.
* Be able to operate multiple systems and CRMs.
* Meet monthly Set/Kept/Signed goals.
* Memorize all scripts and be able to adjust accordingly per client.
* Answer inbound calls/emails and react in a timely manner.

Presidium, Pearl Apartments

College Station, TX |  ***Leasing Professional***

July 2020-July 2022

* Meet leasing goals daily while attending to other daily functions.
* Attend to residents and answer phones in a timely manner.
* Reach out to all prospects before the day is over while keeping up with current applicants.
* Complete files before deadlines to ensure we get to all prospects
* Memorize property map to ensure all tours go smoothly

**REFERENCES:**

* James Doyle, Progressive Global Energy Client Utilities Team Manager – (512) 914-7313
* Chase Flory, The Loken Group Inside Sales Team Lead – (832) 609-4180
* Jesse Ruiz, Presidium Leasing Manager — (972) 904-5586