

MATTHEW LINDSAY

Richmond, TX 77407 | 765-978-0451 | MattLindsay2320@gmail.com

OBJECTIVE

A forward-thinking leader with over 20 years of customer service and sales, seeking opportunities for professional growth as a leader within a team. In a business with high expectations of consistent quality, I take pride in cultivating and maintaining healthy communication with customers. I enjoy getting to know my customers to adequately meet their needs and exceed expectations.

EDUCATION

TRI WEST HIGH SCHOOL

Lizton, Indiana
High School Diploma, Graduate 2005

EXPERIENCE

CONSTRUCTION LABOR & OPERATOR | LINDSAY CONSTRUCTION, LLC | 2002-2005

- Business operations • Customer service • Lead generation • Estimate building •

OPERATOR/MANAGER | ACTION TRANSPORTATION, LLC | 2005-2008

- Business operations • Dispatch • Driver • Logistics • Mechanic • Payroll •
- Customer Relations • Lead generation •

OWNER/OPERATOR | BEKAH'S WESTSIDE CAFÉ, LLC | 2008-2021

- Business development • Business management • Hiring • Team building • Chef • Menu building •
- Bookkeeping • Taxes • P&L • Customer relationship • Community development & charitable contributions •

SALES MANAGER | AFD SERVICES, LLC | 2023-PRESENT

- Built network of sales • Customer service • CRM • Estimate building • Lead generation • Billing •
- Collection • Marketing • Crew management •

REFERENCES

Timothy Hunter	Sysco Foods	317/503-7558	tmhunter@gmail.com
Aaron Lockstedt	ABC Supply	817/938-4931	aaron.lockstedt@abcsupply.com
Jeffrey Frenzel	AFD Services	281/896-3399	jfrenzel@afdservices.com